



Detlef Vogt

Business Development Manager

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Detlef has over 11 years of experience working as a Business Development Manager in the Information Technology arena. Target markets included agricultural processing, manufacturing, transportation, insurance and finance. Teaming with internal departments to support the customers' business objectives has been instrumental in establishing and maintaining strong business relationships. Teamwork made it possible to manage major accounts successfully. Earlier in his career, he worked in the Healthcare industry as a Radiation Therapist on a great team at Shadyside Hospital, learning the importance of how much we all have to be thankful for when blessed with good health. He was also able to exercise his entrepreneurial talents when he opened a homemade premium ice cream business, creating lots of satisfied customers along the way.

Areas of Specialty

- Professional Staffing Services
- Direct Hire Placements
- Project Management
- Customer Service
- Contract Negotiations

Education

- B.S. Agriculture, University of Wisconsin
- A.S. Radiation Therapy, Community College of Allegheny County

Professional Affiliations

- Pittsburgh Human Resources Association

Languages

- Fluent in English and German